



COLLIERS PROJECT LEADERS & FNMPC ADVISORY CENTRE PARTNERSHIP

Our Services

Capital Asset and Major Project Advisory

Successful projects through meaningful Indigenous partnerships

Public and private sector organizations increasingly recognize the importance of engaging effectively with Indigenous peoples and communities on major capital projects. They understand that partnerships based on mutual respect and recognition result in projects that advance faster and more collaboratively, achieve better Environmental, Social and Governance (ESG) standards, and reduce environmental impacts.

Working with a team of experienced professionals can help your organization better understand and partner with Indigenous communities. The strategic partnership between Colliers Project Leaders and the First Nations Major Projects Coalition (FNMPC) Advisory Centre provides ESG, capital asset and major projects expertise with an Indigenous-led perspective that's unique in the industry.

OUR SERVICES

Our services help our clients realize benefits such as:

- » Active collaboration with Indigenous partners and innovative strategic partnerships
- » Inclusive investment strategies and ESG outcomes
- » Faster project timelines with fewer regulatory delays, interruptions or shutdowns
- » Successfully obtaining community support through Indigenous consent for proposed projects
- » Improved environmental and sustainability approaches, informed by Indigenous knowledge
- » Enhanced project and investment certainty
- » The opportunity to meaningfully advance reconciliation, and establish and maintain successful Indigenous partnerships

WHO WE SUPPORT

The Strategic Partnership between Colliers Project Leaders and the FNMPC Advisory Centre provides services to parties engaged in project development that will impact Indigenous peoples. We have a strong focus on complex negotiations leading to Indigenous equity ownership to build shared value for all parties.

We support government agencies, ministries, departments and Crown corporations with active capital asset portfolios and mandates to advance major projects and reconciliation with Indigenous peoples.

We also provide services to Indigenous nations, development corporations, businesses or other Indigenous organizations seeking to improve their ability to engage effectively in regulatory processes and benefit from economic development activities taking place within their territories.

We help private sector companies and organizations strengthen their systems and build partnerships that advance their business interests while helping Indigenous peoples achieve their goals.

KEY SERVICES

The Strategic Partnership between Colliers Project Leaders and the FNMPC Advisory Centre has the expertise and tools to solve important problems, drive sustainable growth and improve outcomes for Indigenous peoples.

We provide services in four key areas:

Indigenous Engagement and Facilitation

- » Corporate Risk Assessments and Reconciliation Strategies
- » Strategic Reconciliation Policy Development
- » Facilitation and Multiparty Community Engagement
- » Indigenous Knowledge and Land Use Advisory
- » Land and Resource Use Planning
- » Regulatory Engagement for the Life of a Project
- » Operationalization of the Declaration on the Rights of Indigenous Peoples
- » Consent and Joint Decision-Making for Major Projects
- » Public and Private Sector Training and Capacity Development

Commercial and Financial Advisory

- » Financial Feasibility
- » Financial Business Case Development
- » Financial Modelling/Pro Forma Development
- » Value for Money Analysis
- » Market Sounding
- » Industry Outlook / Assessment
- » Project Viability
- » Procurement Options Analysis
- » Transaction Structuring
- » Commercial Deal Structuring

Environmental Governance

- » ESG Indigenous (ESG+I) Planning and Integration into Business Strategy and Operations
- » Indigenous-Led Net Zero Plans
- » Reconciliation Communications Strategies
- » Collaborative Stewardship and Land Management Advisory
- » Socio-Economic Planning and Development
- » Indigenous Community Planning

Project Management

- » Procurement and Process Advice
- » Portfolio Optimization/Revitalization
- » Financial & Commercial Risk Management
- » Risk Assessment and Workshops
- » Project Management

ABOUT

FNMPC Advisory Centre & Colliers Project Leaders Strategic Partnership

The Strategic Partnership between Colliers Project Leaders and the FNMPAC Advisory Centre is an Indigenous-focused advisory practice that delivers tangible, measurable and timely outcomes for public and private sector clients, and Indigenous nations, corporations and businesses. It brings together professionals from the First Nations Major Projects Coalition and Colliers Project Leaders with decades of experience advising on strategies that minimize risk, advance constructive relationships with Indigenous communities, enhance reputation, and support environmental stewardship. Our team also provides comprehensive capital asset and major project advisory, from feasibility through to asset decommissioning, to enhance business and investment certainty.

To discuss how we can help with your capital project, please reach contact Niilo Edwards at executivedirector@fnmpc.ca.